## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 16, 2006

# **GUESS?**, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation)

1-11893

(Commission File Number)

95-3679695 (IRS Employer Identification No.)

1444 S. Alameda Street, Los Angeles, California 90021 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (213) 765-3100

Not applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13a-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

Guess?, Inc. issued a press release on February 16, 2006. The press release announced its financial results for the quarter and full year ended December 31, 2005. The press release is attached hereto as Exhibit 99.1.

The information in this Form 8-K is being furnished under Item 2.02 and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), or otherwise subject to the liabilities of such section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### Item 9.01. Financial Statements and Exhibits.

#### (d) Exhibits.

The following exhibit is furnished herewith:

99.1 Press Release of Guess?, Inc. dated February 16, 2006 (financial results for the quarter and full year ended December 31, 2005)

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, Guess?, Inc. has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: February 16, 2006

GUESS?, INC.

By: /s/ Maurice Marciano

Maurice Marciano Co-Chairman of the Board, Co-Chief Executive Officer and Director

#### EXHIBIT INDEX

 Exhibit No.
 Description

 99.1
 Press Release of Guess?, Inc. dated February 16, 2006 (financial results for the quarter and full year ended December 31, 2005)





NEWS RELEASE

#### For Immediate Release

Contact:

Carlos Alberini President & Chief Operating Officer (213) 765-3582 Frederick G. Silny SVP & Chief Financial Officer (213) 765-3289

#### GUESS?, INC. REPORTS RECORD RESULTS FOR THE FOURTH QUARTER AND FULL YEAR 2005

#### Q4 EPS Increased 73% Versus Q4 Last Year, \$0.57 Versus \$0.33

#### 2005 Net Earnings Doubled Over 2004, \$58.8 Million Versus \$29.6 Million

#### Fourth Quarter Highlights

- Net revenues increased 23.5% to \$276.6 million
- Comp store sales up 15.9%
- Gross margin increased 310 basis points to 42.6%
- SG&A expenses as a percentage of revenues declined 90 basis points to 26.9%
- Earnings from operations up \$17.3 million to \$43.4 million, with a 15.7% operating margin
- Net earnings increased 74% to \$25.8 million

#### 2005 Highlights

- Net revenues increased 28.4% to \$936.1 million; comp store sales up 9.2%
- Gross margin increased 310 basis points to 40.7%
- Earnings from operations reached \$101.8 million, with a 10.9% operating margin versus 7.6% last year
- Net earnings doubled to \$58.8 million

Los Angeles, CA, February 16, 2006 – Guess?, Inc. (NYSE:GES) today reported record financial results for the fourth quarter and fiscal year ended December 31, 2005. Net revenue and net earnings for the quarter and the year were at their highest levels since the Company went public in 1996.

#### Fourth Quarter Results

For the fourth quarter of 2005, the Company reported net earnings of \$25.8 million, or diluted earnings of \$0.57 per share, compared to net earnings of \$14.9 million, or diluted earnings of \$0.33 per share, for the fourth quarter of 2004.

Paul Marciano, Co-Chairman and Co-CEO, commented, "The record revenues and earnings performance in the fourth quarter cap off a strong year for Guess?. These results reflect the progress that we have made in all our businesses -- retail and wholesale operations in North America, our European business, and domestic and international licensing. We believe that Guess? customers around the world continue to respond favorably to our product assortment and mix which is supported by a consistent, global branding effort. In our core North American retail business, fourth quarter comparable store sales increased 15.9%. Retail productivity rose while we maintained appropriate inventory levels. Our balance sheet and cash flow continue to strengthen and should continue to provide most of the funding for our future growth."

Mr. Marciano continued, "We have been emphasizing the globalization of the Guess? brand and the full-year 2005 results show the early success of this strategy. Our earnings were more balanced geographically with the North American segments contributing about half, and Europe and worldwide licensing the other half. Our European business, including our jeanswear licensee which we acquired in January 2005, earned \$28.1 million from operations compared to \$7.7 million the prior year. We see further opportunities in Europe and elsewhere, especially in Asia. We believe that our growing global presence will help us drive strong and consistent results."

Total net revenue for the fourth quarter of 2005 increased 23.5% to \$276.6 million from \$224.0 million in the fourth quarter of 2004. The Company's retail stores, including those in Canada, generated revenues of \$207.1 million in the 2005 fourth quarter, a 20.5% increase from \$172.0 million reported in the same period a year ago. Comparable store sales increased 15.9% during the fourth quarter of 2005 from the year-ago period. Net revenue from the Company's wholesale segment was flat at \$33.0 million in the fourth quarter of 2005, compared to the year-ago period. Net revenue from the Company's European operations segment increased 243.8% to \$22.9 million in the fourth quarter of 2005, compared to \$6.6 million in the prior-year period, following the acquisition of the Company's European jeanswear licensee in January 2005. Licensing segment net revenue increased 10.1% to \$13.7 million in the 2005 fourth quarter from \$12.4 million in the fourth quarter last year.

#### Full Year 2005 Results

For the full year ended December 31, 2005, the Company reported net earnings increased to \$58.8 million, or diluted earnings of \$1.31 per share, versus net earnings of \$29.6 million, or diluted earnings of \$0.66 per share, in the comparable 2004 period. The 2005 results include in the third quarter a special performance-based compensation expense of \$4.6 million, or \$2.7 million after tax, or \$0.06 per diluted share, related to the performance and contributions of the licensing business to the Company's operations. There was no corresponding expense in the comparable prior year period.

Total net revenue for 2005 increased 28.4% to \$936.1 million from \$729.3 million in 2004. The Company's retail stores, including those in Canada, generated revenue of \$612.9 million for 2005, an increase of 18.1% from \$518.9 million for last year. Comparable store sales increased 9.2% for the 2005 year. Net revenue from the Company's wholesale segment increased slightly to \$121.1 million in 2005 from \$120.4 million in 2004. Net revenue from the Company's European operations increased 259.6% to \$153.8 million for 2005, compared to \$42.8 million in the prior year period, following the acquisition of the Company's European jeanswear licensee in January 2005. Licensing segment net revenue for 2005 increased 2.3% to \$48.3 million from \$47.2 million for the prior year.

The Company will hold a conference call at 1:00 pm (ET) on February 16, 2006 to discuss the news announced in this press release. A live webcast of the conference call will be accessible at www.guess.com via the "Investor's Info" link from the "Guess?, Inc." section of the site. The webcast will be archived on the website for 30 days.

Guess?, Inc. designs, markets, distributes and licenses a lifestyle collection of contemporary apparel, accessories and related consumer products. At January 28, 2006, the Company operated 311 retail stores in the United States and Canada. The Company also distributes its products through better department and specialty stores around the world. For more information about the Company, please visit www.guess.com.

Except for historical information contained herein, certain matters discussed in this press release are forward-looking statements that are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are only expectations, and involve known and unknown risks and uncertainties, which may cause actual results in future periods and other future events to differ materially from what is currently anticipated. Factors which may cause actual results in future periods to differ from current expectations include, among other things, the continued desirability and customer acceptance of existing and future product lines (including licensed product lines), the successful integration of acquisitions, new stores and new licensees into existing operations, the successful execution of our international growth strategies, possible cancellations of wholesale orders, the success of competitive products, the continued availability of adequate sources of capital, our ability to attract and retain key personnel, general economic conditions, acts of terrorism or acts of war, government regulation, currency fluctuations and possible future litigation. In addition to these factors, the economic and other factors identified in the Company's most recent annual report on Form 10-K and other filings with the Securities and the Company's other public documents.

# Guess?, Inc. and Subsidiaries Condensed Consolidated Statements of Operations (dollars in thousands, except per share data)

	Three Months Ended				Year Ended								
		December 31, 2005			December 31, 2004			December 31, 2005			December 31, 2004		
		\$	%		\$	%		\$	%		\$	%	
Net revenue													
Product sales	\$	262,980	95.1%	\$	211,573	94.5%	\$	887,782	94.8%	\$	682,020	93.5%	
Net royalties		13,669	4.9%		12,410	5.5%		48,310	5.2%		47,242	6.5%	
		276,649	100.0%		223,983	100.0%		936,092	100.0%		729,262	100.0%	
Cost of product sales		158,919	57.4%		135,573	60.5%		555,223	59.3%		455,278	62.4%	
Gross profit		117,730	42.6%		88,410	39.5%		380,869	40.7%		273,984	37.6%	
Selling, general and administrative expenses		74,307	26.9%		62,264	27.8%		279,059	29.8%		218,502	30.0%	
Earnings from operations		43,423	15.7%		26,146	11.7%		101,810	10.9%		55,482	7.6%	
Other (income) expense:													
Interest expense		1,870	0.7%		1,293	0.6%		6,741	0.7%		5,653	0.7%	
Interest income		(1,124)	(0.4)%		(275)	(0.1)%		(2,626)	(0.2)%		(619)	(0.1)%	
Other, net		—	—		(265)	(0.1)%		—	—		(265)	—	
Earnings before income taxes		42,677	15.4%		25,393	11.3%		97,695	10.4%		50,713	7.0%	
Income taxes		16,875	6.1%		10,540	4.7%		38,882	4.1%		21,147	2.9%	
Net earnings	\$	25,802	9.3%	\$	14,853	6.6%	\$	58,813	6.3%	\$	29,566	4.1%	
Net earnings per share:										_			
Basic	\$	0.58		\$	0.34		\$	1.33		\$	0.67		
Diluted	\$	0.57		\$	0.33		\$	1.31		\$	0.66		
Weighted number of shares outstanding:													
Basic		44,698			44,169			44,387			44,010		
Diluted		45,589			44,622			45,059			44,544		
					4								

#### **Guess?**, Inc. and Subsidiaries **Consolidated Segment Data** (in thousands)

		Three Months Ended				Year Ended			
		December 31, 2005		December 31, 2005		December 31, 2004			
Net revenue:									
Retail operations	\$	207,127	\$ 171,950	\$	612,862	\$	518,855		
Wholesale operations		33,002	32,977		121,103		120,392		
European operations <sup>(1)</sup>		22,851	6,646		153,817		42,773		
Licensing operations <sup>(1)</sup>		13,669	12,410		48,310		47,242		
				-					
	\$	276,649	\$ 223,983	\$	936,092	\$	729,262		
Earnings (loss) from operations:				-					
Retail operations	\$	36,449	\$ 24,177	\$	65,274	\$	47,788		
Wholesale operations		3,143	1,122		7,325	*	(5,565)		
European operations <sup>(1)</sup>		192	(1,615)		28,103		7,748		
Licensing operations (1)		12,892	9,544		37,804		37,722		
Corporate overhead		(9,253)	(7,082)		(36,696)		(32,211)		
	<u></u>	43,423	\$ 26,146	\$	101,810	\$	55,482		
	Ŷ	.5,125	\$ 20,110	φ	101,010	Ŷ	55,162		

(1) The European operations segment includes net revenue and earnings from the acquired European Jeanswear licensee commencing from the acquisition date of January 3, 2005. In 2004, licensing income from the licensee was included in the licensing operations segment. Net revenues of the acquired business for the three and twelve month periods ended December 31, 2005 were \$17,204 and \$84,361, respectively. Earnings from operations for the acquired business for the same periods were \$1,243 and \$11,945, respectively. Licensing income included in the licensing operations segment for the three and twelve month periods ended December 31, 2004 were \$1,732 and \$5,873, respectively.

#### Guess?, Inc. and Subsidiaries Selected Condensed Consolidated Balance Sheet Data (in thousands)

December 31, 2005 December 31, 2004 ASSETS Cash and cash equivalents \$ 171,549 106,003 \$ 2,759 81,762 3,660 53,915 Restricted cash Receivables, net Inventories, net 122,037 82,329 Other current assets 32,670 25,116 Property and equipment, net 144,007 113,944 Other assets 78,590 39,337 Total Assets \$ 633,374 \$ 424,304 LIABILITIES AND STOCKHOLDERS' EQUITY Current installments of notes payable and long-term debt \$ 34,232 \$ 13,430 Other current liabilities 182,994 119,369 Notes payable and long-term debt, excluding current installments Other liabilities Stockholders' equity 40,054 87,801 288,293 41,396 29,532 220,577 Total Liabilities and Stockholders' Equity 424,304 \$ 633,374 \$

#### Guess?, Inc. and Subsidiaries Condensed Consolidated Cash Flow Data (in thousands)

		Year Ended			
	December 31 2005	, I	December 31, 2004		
cash provided by operating activities	\$ 142	768 \$	81,592		
et cash used in investing activities	(69	072)	(34,086)		
et cash used in financing activities	(8	018)	(8,813)		
fect of exchange rates on cash		(132)	147		
et increase in cash and cash equivalents	65	546	38,840		
ash and cash equivalents at the beginning of the year	106	.003	67,163		
ash and cash equivalents at the end of the period	\$ 171	.549 \$	106,003		
	*		,		
Supplemental information:					
Depreciation and amortization	\$ 34	639 \$	35,442		
Rent	73	126	63,352		

#### Guess?, Inc. and Subsidiaries Retail Store Data U.S. and Canada

	Year E	nded
	December 31, 2005	December 31, 2004
Number of stores at the beginning of the year	287	265
Store openings	37	34
Store closures	(9)	(12)
Number of stores at the end of the period	315	287
Total store square footage at the end of the period	1,563,000	1,460,000