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                    UNITED STATES
    SECURITIES AND EXCHANGE COMMISSION
            WASHINGTON, DC 20549
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                        FORM 8-K
                    CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE
    SECURITIES EXCHANGE ACT OF 1934
    Date of report (Date of earliest event reported) February 12, 2007
    -----------
                            GUESS?, INC.
                (Exact Name of Registrant as Specified in Charter)
(State or Other Jurisdiction
    of Incorporation)
```

Delaware

1-11893
(Commission
File Number)

95-3679695
(IRS Employer
Identification No.)

```
1444 S. Alameda Street,
Los Angeles, California 90021
(Address of principal executive offices) (Zip Code)
(213) 765-3100
(Registrant's telephone number, including area code)
Not Applicable
(Former Name or Former Address, if Changed Since Last Report)
Check the appropriate box below if the Form \(8-\mathrm{K}\) filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
[ ] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[ ] Soliciting material pursuant to Rule \(14 a-12\) under the Exchange Act (17 CFR 240.14a-12)
[ ] Pre-commencement communications pursuant to Rule \(14 d-2(b)\) under the Exchange Act (17 CFR \(240.14 d-2(b))\)
[ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION.
Guess?, Inc. (the "Company") issued a press release on February 14, 2007, announcing the Company's financial results for the quarter and year ended December 31, 2006. A copy of the press release is furnished herewith as Exhibit 99.1.

The information in this Item 2.02 is being furnished under Item 2.02 and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), or otherwise subject to the liabilities of such section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

ITEM 8.01 OTHER EVENTS.
On February 12, 2007, the Board of Directors of the Company approved (i) a 2 -for-1 stock split to be effected in the form of a $100 \%$ stock dividend and (ii)
the initiation of a quarterly cash dividend of $\$ 0.12$ per share on the Company's common stock (the "Common Stock"). Each shareholder of record at the close of business on February 26, 2007 will be issued one additional share of Common Stock for every share of Common Stock owned as of that time. The additional shares will be distributed on or about March 12, 2007. The cash dividend is payable on March 12, 2007 to shareholders of record as of the close of business on February 26, 2007 and will be paid on a pre-split basis. A copy of the press release announcing the stock split and cash dividend is filed herewith as Exhibit 99.2.

ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.
(d) EXHIBITS.

| 99.1 | Press release of Guess?, Inc. dated February 14, 2007 (financial <br> results for the quarter and year ended December 31, 2006) |
| :--- | :--- |
| 99.2 | Press release of Guess?, Inc. dated February 14, 2007 <br> and quarterly cash dividend) |

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-2-
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SIGNATURE
Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.


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$$

GUESS?, INC. REPORTS RECORD RESULTS FOR THE FOURTH QUARTER AND FULL YEAR 2006

- RAISES FISCAL YEAR 2008 GUIDANCE

Fourth Quarter EPS Increased by 74\%, to $\$ 0.99$ Versus $\$ 0.57$ Last Year
Full Year 2006 EPS Increased by 105\%, to $\$ 2.68$ Versus $\$ 1.31$ Last Year

Company Raises EPS Guidance for Current Fiscal Year to \$3.30 to \$3.40
Fourth Quarter Highlights

- Revenues grew 25\% to $\$ 346.4$ million
- Operating margin improved 480 basis points to $20.5 \%$
- Net earnings grew 77\% to $\$ 45.7$ million

2006 Highlights

- Revenues grew 27\% to \$1.19 billion
- Operating margin improved 540 basis points to $16.3 \%$
- Net earnings grew 109\% to \$123.2 million

LOS ANGELES, Feb. 14 /PRNewswire-FirstCall/ -- Guess?, Inc. (NYSE: GES) today reported financial results for the fourth quarter and full year ended December 31, 2006.

## Fourth Quarter 2006 Results

For the fourth quarter of 2006 , the Company reported record revenues and record net earnings of $\$ 45.7$ million, an increase of $77.1 \%$ compared to net earnings of $\$ 25.8$ million for the quarter ended December 31, 2005. Diluted earnings per share increased $73.7 \%$ to $\$ 0.99$ per share in the current quarter versus $\$ 0.57$ per share in the fourth quarter of last year.

Paul Marciano, Chief Executive Officer, commented, "The globalization of the Guess? brand is in full drive and delivering strong financial results. I am very pleased with our outstanding performance in the fourth quarter, which represented our $14 t h$ consecutive quarter of earnings growth. We drove double-digit top line growth in each of our businesses with Europe and licensing posting the largest increases. Our wholesale business showed outstanding growth this period and our retail stores generated double-digit same store sales increases. All businesses contributed significantly to the earnings growth across all regions of the world and generated strong operating margins in the period.
"Our 2006 results mark our second straight year where net income doubled from the year-ago level. This performance places 2006 as Guess?'s best year ever, with record revenues and record earnings. All our business segments operated with double-digit operating margins and provided tremendous balance to our well-diversified business model.
"We have a unique business format in our market. As we look ahead, we continue to see the globalization of our brand as our main focus in 2007 and beyond. In North America, we plan to continue our retail development of all our retail formats, including the launch of our newest concept, $G$ by Guess. Internationally, we plan to execute on our strategies to develop the European and Asian markets, both of which present outstanding growth opportunities for Guess? in our denim line, our Guess by Marciano contemporary line, Marciano and accessories. We have strong management in each region of the world and we have a powerful brand supported by outstanding products to achieve our vision," concluded Mr. Marciano.

Total net revenue for the fourth quarter of 2006 increased $25.2 \%$ to $\$ 346.4$ million from $\$ 276.6$ million in the fourth quarter of 2005 . The Company's retail stores in the U.S. and Canada generated revenue of $\$ 240.2$ million in the fourth quarter of 2006 , a $16.0 \%$ increase from $\$ 207.1$ million in the prior-year period. Comparable store sales increased $10.8 \%$ in the fourth quarter of 2006 . Net revenue from the Company's wholesale segment increased $27.4 \%$ to $\$ 42.0$ million in
the fourth quarter of 2006 , from $\$ 33.0$ million in the prior-year period. Net revenue from the Company's European segment increased $87.4 \%$ to $\$ 42.8$ million in the fourth quarter of 2006 , compared to $\$ 22.9$ million in the prior-year period. Licensing segment net revenue increased $56.0 \%$ to $\$ 21.3 \mathrm{million}$ in the fourth quarter of 2006 , from $\$ 13.7$ million in the prior-year period. The Company operated 336 retail stores in the U.S. and Canada at the end of the fourth quarter 2006 versus 315 stores a year earlier.

Operating earnings for the fourth quarter of 2006 increased $63.8 \%$ to $\$ 71.1$ million from $\$ 43.4$ million in the fourth quarter of 2005 . Operating margin in the fourth quarter improved 480 basis points to $20.5 \%$, compared to the prior year's quarter. This margin expansion was driven by a gross margin increase of 340 basis points to $46.0 \%$, and an $S G \& A$ expense rate reduction of 140 basis points to $25.5 \%$ in the period.

Full Year 2006 Results

For the year ended December 31, 2006, the Company reported record revenues and record net earnings of $\$ 123.2$ million, an increase of $109.4 \%$ compared to net earnings of $\$ 58.8$ million for the year ended December 31, 2005. Diluted earnings per share increased $104.6 \%$ to $\$ 2.68$ in 2006 versus $\$ 1.31$ in 2005.

Total net revenue for 2006 increased $26.6 \%$ to $\$ 1.19$ billion from $\$ 936.1$ million in 2005. The Company's retail stores in the U.S. and Canada generated revenue of $\$ 721.3$ million for 2006 , an increase of $17.7 \%$ from $\$ 612.9$ million in 2005. Comparable store sales increased $12.2 \%$ for the 2006 year. Net revenue from the Company's wholesale segment increased $20.8 \%$ in 2006 to $\$ 146.3$ million from $\$ 121.1$ million in 2005. Net revenue from the Company's European segment increased $64.1 \%$ to $\$ 252.4$ million in 2006 , compared to $\$ 153.8$ million in 2005. Licensing segment net revenue increased $35.0 \%$ to $\$ 65.2$ million in 2006 , compared to $\$ 48.3$ million in 2005.

Operating earnings for 2006 increased $89.6 \%$ to $\$ 193.0$ million from $\$ 101.8$ million in 2005. Operating margin for 2006 improved by 540 basis points to $16.3 \%$. This margin expansion was driven by a gross margin increase of 310 basis points to $43.8 \%$ and a decrease in the SG\&A expense rate of 230 basis points to 27. 5\%.

## Fiscal Year End Change

As announced recently, the Company decided to change its fiscal year end from December 31 to the Saturday closest to January 31, effective with the current 2008 fiscal year that began on February 4, 2007 and will end on February 2, 2008. Recast historical financial information for the first three fiscal quarters of 2006 is included in today's press release as well as posted on the Company's website under the "Investor's Info" link. Results for the five-week January 2007 transition period will be reported when the Company releases its results for the first fiscal quarter ending May 5, 2007.

## Outlook

For the recast fourth quarter ended February 3, 2007, the Company expects consolidated net revenues of approximately $\$ 385$ million and diluted earnings per share between $\$ 0.95$ and $\$ 0.97$. These expectations include the January 2007 transition period, where same store sales growth of $12.7 \%$ and strong shipments in Europe are expected to generate a diluted earnings per share improvement of $\$ 0.12$ to $\$ 0.14$ versus the year-ago January. Given these expectations, for the twelve-month period ended February 3, 2007, the Company now anticipates consolidated net revenues of slightly above $\$ 1.2$ billion, operating margin of $16.5 \%$ and diluted earnings per share in the range of $\$ 2.80$ to $\$ 2.82$. The Company noted that this twelve-month period encompasses 53 weeks, including a five-week January period.

For the fiscal year ending February 2, 2008, the Company's expectations are as follows:

- Consolidated net revenues are expected to range from $\$ 1.45$ billion to \$1.5 billion.
- Operating margin is expected to be about 17\%.
- Diluted earnings per share are expected to be in the range of $\$ 3.30$ to \$3. 40 .

The fiscal year ending February 2, 2008, will include 52 weeks and a
four-week January.

For the first quarter ending May 5, 2007, the Company's expectations are as follows:

- Consolidated net revenues are expected to range from $\$ 325$ million to $\$ 335$ million.
- Operating margin is expected to be in the low teens.
- Diluted earnings per share are expected to be in the range of $\$ 0.52$ to \$0. 55 .

The Company will hold a conference call at 4:30 pm (ET) on February 14, 2007 to discuss the news announced in this press release. A live webcast of the conference call will be accessible at www.guessinc.com via the "Investor's Info" link. The webcast will be archived on the website for 30 days.

Guess?, Inc. designs, markets, distributes and licenses a lifestyle collection of contemporary apparel, accessories and related consumer products. At February 3, 2007 the Company operated 334 retail stores in the United States and Canada. The Company also distributes its products through better department and specialty stores around the world. For more information about the Company, please visit www.guessinc.com.

Except for historical information contained herein, certain matters discussed in this press release, including statements concerning the Company's future prospects and guidance for fiscal years 2007 and 2008, are forward-looking statements that are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are only expectations, and involve known and unknown risks and uncertainties, which may cause actual results in future periods to differ materially from what is currently anticipated. Factors which may cause actual results in future periods to differ materially from current expectations include our ability to, among other things, anticipate consumer preferences, effectively operate our retail stores, effectively manage inventories, successfully execute our strategies, including our supply chain and international growth strategies, and domestic and international general economic conditions and consumer confidence. In addition to these factors, the economic and other factors identified in the Company's most recent annual report on Form $10-\mathrm{K}$ and other filings with the Securities and Exchange Commission, including but not limited to the risk factors discussed therein, could cause actual results to differ materially from current expectations.

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    Joseph Teklits
    Integrated Corporate Relations
    (203) 682-8258
```

            Guess?, Inc. and Subsidiaries
    Condensed Consolidated Statements of Operations
        (dollars in thousands, except per share data)
    Three Months Ended


| Cost of product sales |  | 186,958 | 54.0\% |  | 158,919 | 57.4\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross profit |  | 159,463 | 46.0\% |  | 117,730 | 42.6\% |
| Selling, general and administrative expenses |  | 88,353 | 25.5\% |  | 74,307 | 26.9\% |
| Earnings from operations |  | 71,110 | 20.5\% |  | 43,423 | 15.7\% |
| Other (income) expense: |  |  |  |  |  |  |
| Interest expense |  | 2,681 | 0.8\% |  | 1,870 | 0.7\% |
| Interest income |  | $(1,640)$ | (0.5) \% |  | $(1,124)$ | (0.4) \% |
| Other, net |  | $(1,890)$ | (0.5) \% |  | --- | --- |
| Earnings before income taxes and minority interest |  | 71,959 | 20.7\% |  | 42,677 | 15.4\% |
| Income taxes |  | 26,144 | 7.5\% |  | 16,875 | 6.1\% |
| Minority interest |  | 132 | 0.0\% |  | --- | --- |
| Net earnings | \$ | 45,683 | 13.2\% | \$ | 25,802 | 9.3\% |
| Earnings per share: |  |  |  |  |  |  |
| Basic | \$ | 1.00 |  | \$ | 0.58 |  |
| Diluted | \$ | 0.99 |  | \$ | 0.57 |  |

Weighted number of shares outstanding:

Basic
Diluted

45,630
46,334

44,698
45,589

Year Ended
$\qquad$
December 31 ,

December 31,


| December 31, |
| :---: |
| 2005 |

\$
§ $1,119,945$
$94.5 \%$
65,239
$1,185,184$
$5.5 \%$
$100.0 \%$

665,805
519,379
$56.2 \%$
$43.8 \%$
$27.5 \%$
$16.3 \%$
101,810
$29.8 \%$
326,356
193,023
$0.6 \%$
6,741
$0.8 \%$
7,450 $(5,947)$ $(4,477)$
(0.4) \%
(0.4) \%

195,997
$16.5 \%$
97,695
$10.4 \%$
$4.2 \%$
72,715
$6.1 \%$
$0.0 \%$
$10.4 \%$ \$
$\$$
58,813
$6.3 \%$

Earnings per share:
Basic
Diluted
$\$ \quad 2.72$
$\$ \quad 2.68$
$\$ \quad 1.33$
$\$ \quad 1.31$

Weighted number of shares outstanding:

| Basic | 45,309 | 44,387 |
| :--- | :--- | :--- |
| Diluted | 46,037 | 45,059 |

## Guess?, Inc. and Subsidiaries

Consolidated Segment Data (in thousands)


|  | Year Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December } 31, \\ 2006 \end{gathered}$ |  | $\begin{gathered} \text { December } 31, \\ 2005 \end{gathered}$ |  | \% <br> chg |  |
| Net revenue: |  |  |  |  |  |  |
| Retail operations | \$ | 721,262 | \$ | 612,862 |  | 18\% |
| Wholesale operations |  | 146,320 |  | 121,103 |  | 21\% |
| European operations |  | 252,363 |  | 153,817 |  | 64\% |
| Licensing operations |  | 65,239 |  | 48,310 |  | 35\% |
|  | \$ | 1,185,184 | \$ | 936,092 |  | 27\% |
| Earnings (loss) from operations: |  |  |  |  |  |  |
| Retail operations | \$ | 100,436 | \$ | 65,274 |  | 54\% |
| Wholesale operations |  | 23,963 |  | 7,325 |  | 227\% |
| European operations |  | 64,211 |  | 28,103 |  | 128\% |
| Licensing operations |  | 57,189 |  | 37,804 |  | 51\% |
| Corporate overhead |  | $(52,776)$ |  | $(36,696)$ |  | $44 \%$ |
|  | \$ | 193,023 | \$ | 101,810 |  | 90\% |

Operating margins:
Retail operations
Wholesale operations
European operations
Licensing operations
Total Company

| $13.9 \%$ | $10.7 \%$ |
| :--- | ---: |
| $16.4 \%$ | $6.0 \%$ |
| $25.4 \%$ | $18.3 \%$ |
| $87.7 \%$ | $78.3 \%$ |
| $16.3 \%$ | $10.9 \%$ |

Selected Condensed Consolidated Balance Sheet Data (in thousands)

|  | $\begin{gathered} \text { December } 31, \\ 2006 \end{gathered}$ |  | $\begin{gathered} \text { December } 31, \\ 2005 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and cash equivalents | \$ | 220,333 | \$ | 171,549 |
| Receivables, net |  | 133,406 |  | 81,762 |
| Inventories, net |  | 166,122 |  | 122,037 |
| Other current assets |  | 42,557 |  | 32,670 |
| Property and equipment, net |  | 164,260 |  | 144,007 |
| Other assets |  | 110,406 |  | 81,349 |
| Total Assets | \$ | 837,084 | \$ | 633,374 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |
| Current installments of notes payable, |  |  |  |  |
| Other current liabilities |  | 249,273 |  | 182,175 |
| Notes payable, long-term debt and capital |  |  |  |  |
| Other long-term liabilities |  | 99,199 |  | 74,656 |
| Minority interest |  | 5,178 |  | --- |
| Stockholders' equity |  | 431,059 |  | 288,293 |
| Total Liabilities and Stockholders' Equity | \$ | 837,084 | \$ | 633,374 |

> Guess?, Inc. and Subsidiaries Condensed Consolidated Cash Flow Data (in thousands)

|  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December } 31, \\ 2006 \end{gathered}$ |  | $\begin{gathered} \text { December } 31, \\ 2005 \end{gathered}$ |  |
| Net cash provided by operating activities | \$ | 138,253 | \$ | 149,316 |
| Net cash used in investing activities |  | $(71,547)$ |  | $(70,314)$ |
| Net cash used in financing activities |  | $(19,190)$ |  | $(13,324)$ |
| Effect of exchange rates on cash |  | 1,268 |  | (132) |
| Net increase in cash and cash equivalents |  | 48,784 |  | 65,546 |
| Cash and cash equivalents at the beginning of the year |  | 171,549 |  | 106,003 |
| Cash and cash equivalents at the end of the period | \$ | 220,333 | \$ | 171,549 |
| Supplemental information: |  |  |  |  |
| Depreciation and amortization | \$ | 38,054 | \$ | 34,639 |



Guess?, Inc. and Subsidiaries
Recast Condensed Consolidated Statements of Operations (dollars in thousands, except per share data)

|  |  | $\begin{gathered} \text { Three Months Ended } \\ \text { April 29, } \\ 2006 \end{gathered}$ |  |  | $\begin{aligned} & \text { Three Months Ended } \\ & \text { July 29, } \\ & 2006 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \$ |  |  | \$ |  |
| Net revenue |  |  |  |  |  |  |
| Product sales | \$ | 251,337 | 94.6\% | \$ | 247,685 | 94.6\% |
| Net royalties |  | 14,346 | 5.4\% |  | 14,264 | 5.4\% |
|  |  | 265,683 | 100.0\% |  | 261,949 | 100.0\% |
| Cost of product sales |  | 155,073 | 58.4\% |  | 151,618 | 57.9\% |
| Gross profit |  | 110,610 | $41.6 \%$ |  | 110,331 | 42.1\% |
| Selling, general and administrative expenses <br> 76,333 <br> $28.7 \% \quad 76,683$ <br> 29.3\% |  |  |  |  |  |  |
| Earnings from operations |  | 34,277 | 12.9\% |  | 33,648 | 12.8\% |
| Other (income) expense: |  |  |  |  |  |  |
| Interest expense |  | 1,465 | 0.6\% |  | 1,794 | 0.7\% |
| Interest income |  | $(1,227)$ | (0.5) \% |  | $(1,494)$ | (0.6) |
| Other, net |  | (297) | (0.1) \% |  | (827) | (0.3) \% |
| Earnings before income taxes and |  |  |  |  |  |  |
| Income taxes |  | 13,665 | 5.1\% |  | 13,652 | 5.1\% |
| Minority interest |  | --- | --- |  | (123) | (0.0) \% |
| Net earnings | \$ | 20,671 | 7.8\% | \$ | 20,646 | 7.9\% |

Net earnings per share:

| Basic | $\$$ | 0.46 | $\$$ |
| :--- | :--- | :--- | :--- |
| Diluted | $\$$ | 0.45 | $\$ .46$ |

Weighted number of shares outstanding:

| Basic | 45,073 | 45,297 |
| :--- | :--- | :--- |
| Diluted | 45,811 | 45,968 |



| Wholesale operations | 3,072 | 5,394 | 9,040 | 17,506 |
| :--- | :---: | :---: | ---: | ---: |
| European operations | 16,944 | 8,219 | 31,103 | 56,266 |
| Licensing operations | 11,888 | 13,232 | 13,115 | 38,235 |
| Corporate overhead | $(11,316)$ | $(14,136)$ | $(13,880)$ | $(39,332)$ |
|  | $\$ 34,277$ | $\$ 33,648$ | $\$ 66,165$ | 134,090 |

```
Operating margins:
```

| Retail operations | $9.1 \%$ | $12.6 \%$ | $15.0 \%$ | $12.4 \%$ |
| :--- | ---: | ---: | ---: | ---: |
| Wholesale operations | $9.2 \%$ | $16.4 \%$ | $20.6 \%$ | $15.9 \%$ |
| European operations | $25.2 \%$ | $16.9 \%$ | $34.9 \%$ | $27.4 \%$ |
| Licensing operations | $82.9 \%$ | $92.8 \%$ | $77.6 \%$ | $84.0 \%$ |
|  | $12.9 \%$ | $12.8 \%$ | $20.1 \%$ | $15.7 \%$ |

Guess?, Inc. and Subsidiaries
Recast Selected Condensed Consolidated Balance Sheet Data (in thousands)

| $\begin{gathered} \text { April } 29, \\ 2006 \end{gathered}$ | July 29, $2006$ | $\begin{gathered} \text { October } 28 \text {, } \\ 2006 \end{gathered}$ |
| :---: | :---: | :---: |

## ASSETS

| Cash and cash equivalents | \$ | 155,533 | \$ | 196,027 | \$ | 163,806 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Restricted cash |  | --- |  | --- |  | 16,361 |
| Receivables, net |  | 125,976 |  | 109,068 |  | 173,750 |
| Inventories, net |  | 108,241 |  | 132,453 |  | 144,514 |
| Other current assets |  | 34,166 |  | 36,911 |  | 39,097 |
| Property and equipment, net |  | 150,730 |  | 157,755 |  | 160,677 |
| Other assets |  | 97,026 |  | 104,630 |  | 109,337 |
| Total Assets | \$ | 671,672 | \$ | 736,844 | \$ | 807,542 |

LIABILITIES AND STOCKHOLDERS' EQUITY

| Current installments of notes payable, long-term debt and capital lease | \$ | 44,768 | \$ | 26,262 | \$ | 52,585 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other current liabilities |  | 164,536 |  | 226,805 |  | 229,159 |
| Notes payable, long-term debt and capital lease, excluding current installments |  | 52,152 |  | 46,946 |  | 41,122 |
| Other long-term liabilities |  | 88,420 |  | 88,606 |  | 87,930 |
| Minority interest |  | --- |  | 367 |  | 478 |
| Stockholders' equity |  | 321,796 |  | 347,858 |  | 396,268 |
| Total Liabilities and Stockholders' Equity | \$ | 671,672 | \$ | 736,844 | \$ | 807,542 |

Guess?, Inc. and Subsidiaries
Recast Condensed Consolidated Cash Flow Data (in thousands)

| Three | Six | Nine |
| :--- | :---: | :---: |
| Months | Months | Months |
| Ended | Ended | Ended |
| April 29, | July 29, | October 28, |
| 2006 | 2006 | 2006 |


| Net cash (used in) provided by operating activities | \$ | $(17,726)$ | \$ | 63,102 | \$ | 39,514 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net cash used in investing activities |  | $(13,039)$ |  | $(32,813)$ |  | $(47,785)$ |
| Net cash provided (used in) financing activities |  | 18,559 |  | $(2,087)$ |  | 4,243 |
| Effect of exchange rates on cash |  | 545 |  | 631 |  | 640 |
| Net (decrease) increase in cash and cash equivalents |  | $(11,661)$ |  | 28,833 |  | $(3,388)$ |
| Cash and cash equivalents at the beginning of the year |  | 167,194 |  | 167,194 |  | 167,194 |
| Cash and cash equivalents at the end of the period | \$ | 155,533 | \$ | 196,027 | \$ | 163,806 |
| Supplemental information: |  |  |  |  |  |  |
| Depreciation and amortization | \$ | 8,372 | \$ | 17,888 | \$ | 27,991 |
| Rent |  | 20,160 |  | 41,195 |  | 63,003 |

Guess?, Inc. and Subsidiaries
Recast Retail Store Data and Comparable Store Sales U.S. and Canada

|  | Three <br> Months <br> Ended $\begin{gathered} \text { April 29, } \\ 2006 \end{gathered}$ | $\begin{aligned} & \text { Six } \\ & \text { Months } \\ & \text { Ended } \\ & \text { July 29, } \\ & 2006 \end{aligned}$ | ```Nine Months Ended October 28, 2006``` |
| :---: | :---: | :---: | :---: |
| Number of stores at the beginning of the year | 311 | 311 | 311 |
| Store openings | 9 | 17 | 27 |
| Store closures | (4) | (6) | (6) |
| Number of stores at the end of the period | 316 | 322 | 332 |
| Total store square footage at the end of the period | 1,553,000 | 1,574,000 | 1,607,000 |


| Three | Three | Three | Three | Twelve |
| :---: | :---: | :---: | :---: | :---: |
| Months | Months | Months | Months | Months |
| Ended | Ended | Ended | Ended | Ended |
| $\begin{gathered} \text { April 29, } \\ 2006 \end{gathered}$ | $\begin{aligned} & \text { July 29, } \\ & 2006 \end{aligned}$ | $\begin{gathered} \text { October } 28, \\ 2006 \end{gathered}$ | $\begin{gathered} \text { February } 3, \\ 2007 \end{gathered}$ | $\begin{gathered} \text { February 3, } \\ 2007 \end{gathered}$ |

Comparable store sales percentage

| increase | $12.6 \%$ | $13.7 \%$ | $8.9 \%$ | $11.0 \%$ | $11.4 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |

SOURCE Guess?, Inc.
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02/14/2007
/CONTACT: Carlos Alberini, President \& Chief Operating Officer, +1-213-765-3582, or Dennis R. Secor, SVP \& Chief Financial Officer, +1-213-765-3289, both of Guess?, Inc.; or Joseph Teklits of Integrated Corporate Relations, +1-203-682-8258, for Guess?, Inc./
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(GES)

GUESS?, INC. ANNOUNCES TWO-FOR-ONE STOCK SPLIT AND INITIATES QUARTERLY CASH DIVIDEND

LOS ANGELES, Feb. 14 /PRNewswire-Firstcall/ -- Guess?, Inc. (NYSE: GES) announced today that its Board of Directors has approved a two-for-one stock split of the Company's common stock. The stock split will be effected in the form of a 100 percent stock dividend to shareholders of record at the close of business on February 26 , 2007. Stockholders will receive one additional share for each share held on that date. The additional shares will be distributed beginning March 12, 2007.

In a separate action, the Board of Directors has also authorized the initiation of a quarterly cash dividend of $\$ 0.12$ per share on the Company's common stock. The first quarterly dividend is payable on March 12, 2007 to shareholders of record as of the close of business on February 26, 2007. Because the record date for the first quarterly dividend precedes the distribution date for the stock split, the cash dividend amount will be on a pre-split basis. While the Company intends to pay regular quarterly dividends for the foreseeable future, all subsequent dividends will be reviewed quarterly and declared by the Board of Directors at its discretion. Any future dividends will be adjusted for the split.
"We are pleased to announce the two-for-one stock split and the initiation of a quarterly cash dividend," said Carlos Alberini, President and Chief Operating Officer. "These actions reflect our confidence in our Company and recognize our solid financial performance and strong balance sheet. We believe that these actions will result in increased trading liquidity and a broader investor base in the future."

Guess?, Inc. designs, markets, distributes and licenses a lifestyle collection of contemporary apparel, accessories and related consumer products. At February 3, 2007 the Company operated 334 retail stores in the United States and Canada. The Company also distributes its products through better department and specialty stores around the world. For more information about the Company, please visit www.guessinc.com.

Except for historical information contained herein, certain matters discussed in this press release, including statements concerning the Company's intention to pay regular quarterly dividends for the foreseeable future, are forward-looking statements that are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are only expectations, and involve known and unknown risks and uncertainties, which may cause actual results in future periods to differ materially from what is currently anticipated. Factors which may cause actual results in future periods to differ materially from current expectations include the business judgment of the Board of Directors to declare future dividends, as well as our ability to, among other things, declare future dividends in compliance with applicable laws, successfully integrate and expand our newly acquired Focus business, anticipate consumer preferences, effectively operate our retail stores, effectively manage inventories, successfully execute our strategies, including our supply chain and international growth strategies, and domestic and international general economic conditions and consumer confidence. In addition to these factors, the economic and other factors identified in the Company's most recent annual report on Form $10-K$ and other filings with the Securities and Exchange Commission, including but not limited to the risk factors discussed therein, could cause actual results to differ materially from current expectations.

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SOURCE Guess?, Inc.
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