```
                    UNITED STATES
        SECURITIES AND EXCHANGE COMMISSION
            WASHINGTON, D.C. 20549
                    FORM 8-K
                    CURRENT REPORT
        PURSUANT TO SECTION 13 OR 15(d) OF THE
            SECURITIES EXCHANGE ACT OF 1934
        Date of Report (Date of earliest event reported): November 1, 2006
                            GUESS?, INC.
        (Exact name of registrant as specified in its charter)
                            Delaware
                (State or other jurisdiction of incorporation)
                1-11893 95-3679695
        (Commission File Number) (IRS Employer Identification No.)
            1444 S. Alameda Street Los Angeles, California 90021
            (Address of principal executive offices) (Zip Code)
        Registrant's telephone number, including area code: (213) 765-3100
            Not applicable
        (Former name or former address, if changed since last report)
Check the appropriate box below if the Form 8-K filing is intended to
simultaneously satisfy the filing obligation of the registrant under any of the
following provisions:
[ ] Written communications pursuant to Rule 425 under the Securities
        Act (17 CFR 230.425)
[ ] Soliciting material pursuant to Rule 14a-12 under the Exchange
        Act (17 CFR 240.14a-12)
[ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the
        Exchange Act (17 CFR 240.14d-2(b))
[ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the
        Exchange Act (17 CFR 240.13e-4(c))
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ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

Guess?, Inc. issued a press release on November 1, 2006 . The press release announced its financial results for the quarter ended September 30, 2006. The press release is attached hereto as Exhibit 99.1.

The information in this Form $8-K$ is being furnished under Item 2.02 and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), or otherwise subject to the liabilities of such section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.
(d) EXHIBITS.

The following exhibit is furnished herewith:
99.1 Press Release of Guess?, Inc. dated November 1, 2006 (financial results for the quarter ended September 30, 2006)

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, Guess?, Inc. has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: November 1, 2006

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GUESS?, INC.
By: /s/ Maurice Marciano
    -_----------------------------------
    Maurice Marciano
    Co-Chairman of the Board,
    Co-Chief Executive Officer and
    Director
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EXHIBIT INDEX

| EXHIBIT NO. | DESCRIPTION |
| :---: | :---: |
| 99.1 | Press Release of Guess?, Inc. dated November 1, 2006 (financial results for the quarter ended September 30, 2006) |

GUESS?, INC. REPORTS RECORD THIRD QUARTER 2006 REVENUES AND EARNINGS
THIRD QUARTER EPS INCREASED BY 128\%, TO \$1.05 VERSUS $\$ 0.46$ LAST YEAR
OCTOBER 2006 COMP SALES UP 11.8\%

COMPANY ISSUED EPS GUIDANCE RANGE FOR 2007 OF \$2.75 TO \$2.85
Third Quarter Highlights

- Revenues increased by $31 \%$ to $\$ 348.7$ million
- Gross margin increased by 390 basis points and SG\&A expense rate decreased by 390 basis points
- Operating margin improved 780 basis points to 21.2\%
- Net earnings grew 134\% to \$48.4 million

Nine-Month Highlights

- Revenues grew $27 \%$ to $\$ 838.8$ million
- Gross margin increased by 300 basis points and SG\&A expense rate decreased by 260 basis points
- Operating margin improved 560 basis points to $14.5 \%$
- Net earnings increased $135 \%$ to $\$ 77.5$ million

LOS ANGELES, Nov. 1 /PRNewswire-FirstCall/ -- Guess?, Inc. (NYSE: GES) today reported financial results for the third quarter ended September 30, 2006.

Third Quarter Results

For the third quarter of 2006 , the Company reported record net earnings of $\$ 48.4$ million, an increase of $133.8 \%$ compared to net earnings of $\$ 20.7$ million for the quarter ended October 1, 2005. Diluted earnings per share increased $128.3 \%$ to $\$ 1.05$ per share in the current quarter versus $\$ 0.46$ per share in the third quarter of last year.

Paul Marciano, Co-Chairman and Co-CEO, commented, "We are very pleased with our outstanding financial performance in the third quarter. Our results represent record-setting levels of revenues, operating margin, net earnings and earnings per share, compared to any quarter in the Company's history. Our revenues and earnings came in stronger than our expectations across all businesses and geographic regions of the world. Our operating results show the power and the potential of our business model with each of our businesses achieving significant growth and margin expansion in the quarter. As a result, the Company's operating margin expanded by 780 basis points -- a great achievement."

Mr. Marciano stated, "Starting with North America, we had a very strong quarter. Our retail business delivered top line growth of $14 \%$ and increased operating earnings by $38 \%$. The wholesale segment increased revenues by $38 \%$ and increased operating earnings nearly fivefold."

Mr. Marciano concluded, "Our results demonstrate that our business model today is a unique one, more balanced and diversified. Europe had a remarkable third quarter and was the largest contributor to our results, generating nearly a third of our revenues and more than half of our operating profit. We see even greater opportunity in that region as we expand into northern and eastern Europe. As our European business continues to gain traction and momentum, we are now focusing on new opportunities, such as Asia."

Total net revenue for the third quarter of 2006 increased $31.3 \%$ to $\$ 348.7$ million from $\$ 265.6$ million in the third quarter of 2005 . The Company's retail stores in the U.S. and Canada generated revenue of $\$ 178.1$ million in the third quarter of 2006 , a $13.9 \%$ increase from $\$ 156.3$ million, as reported in the prior-year period. Comparable store sales increased $8.6 \%$ during the third
quarter of 2006 versus the prior-year period. Net revenue from the Company's wholesale segment increased $37.8 \%$ to $\$ 42.7$ million in the third quarter of 2006 , from $\$ 31.0$ million in the prior-year period. Net revenue from the Company's European operations segment increased $73.1 \%$ to $\$ 111.5$ million in the third quarter of 2006 , compared to $\$ 64.4$ million in the prior-year period. Licensing segment net revenue increased $18.3 \%$ to $\$ 16.4$ million in the third quarter of 2006, from $\$ 13.9$ million in the prior-year period. The Company operated 330 retail stores in the U.S. and Canada at the end of the third quarter 2006 versus 305 stores a year earlier.

Operating earnings for the third quarter of 2006 increased $108.7 \%$ to $\$ 74.0$ million from $\$ 35.5$ million in the third quarter of 2005 . Operating margin in the third quarter improved 780 basis points to $21.2 \%$, compared to the prior year's quarter. This margin expansion was driven by a gross margin increase of 390 basis points to $47.0 \%$, and an $S G \& A$ expense rate reduction of 390 basis points to $25.8 \%$ in the period.

Nine-Month Results

For the nine months ended September 30, 2006, the Company reported net earnings of $\$ 77.5$ million, an increase of $134.7 \%$ compared to net earnings of $\$ 33.0$ million for the nine months ended October 1, 2005. Diluted earnings per share increased $128.4 \%$ to $\$ 1.69$ per share in the first nine months of 2006 versus $\$ 0.74$ per share in the comparable period last year. The nine months ended September 30,2006 had 273 days compared to 274 days in the nine months ended October 1, 2005.

Total net revenue increased $27.2 \%$ to $\$ 838.8$ million in the 2006 nine-month period from $\$ 659.4$ million in the prior-year period. The Company's retail stores in the U.S. and Canada generated revenue of $\$ 481.0$ million for the first nine months of 2006, an increase of $18.6 \%$ from $\$ 405.7$ million in the prior-year period. Comparable store sales increased $13.0 \%$ during the first nine months of 2006. Net revenue from the Company's wholesale segment in the first nine months of 2006 increased $18.4 \%$ to $\$ 104.3$ million from $\$ 88.1$ million in the first nine months of 2005. Net revenue from the Company's European operations segment increased $60.0 \%$ to $\$ 209.5$ million in the first nine months of 2006 , compared to $\$ 131.0$ million in the prior-year period. Licensing segment net revenue was $\$ 43.9$ million in the first nine months of 2006 , a $26.8 \%$ increase from $\$ 34.6$ million for the prior-year period.

Operating earnings for the first nine months of 2006 increased $108.8 \%$ to $\$ 121.9$ million from $\$ 58.4$ million in the first nine months of 2005 . Operating margin for the first nine months of 2006 improved by 560 basis points to $14.5 \%$. This margin expansion was driven by a gross margin increase of 300 basis points to $42.9 \%$ and a decrease in SG\&A of 260 basis points to $28.4 \%$ in the period.

October 2006 Retail Sales

The Company also reported retail sales for its stores in the U.S. and Canada for fiscal October 2006 . Total October retail sales for the month ended October 28, 2006 were $\$ 53.5$ million, an increase of $17.6 \%$ from sales of $\$ 45.5$ million for the month ended October 29, 2005. Comparable store sales for October 2006 increased $11.8 \%$, which follows an increase of $12.3 \%$ for the October 2005 period.

Outlook for 2007
The Company has reinstated issuing earnings guidance. For the 2007 fiscal year, the Company's expectations are as follows:

- Consolidated net revenues are expected to range from $\$ 1.30$ billion to $\$ 1.35$ billion.
- Operating margin is expected to be in the mid-teens.
- Diluted earnings per share are expected to be in the range of $\$ 2.75$ to \$2.85.

The Company will hold a conference call at 4:30 pm (ET) on November 1, 2006 to discuss the news announced in this press release. A live webcast of the conference call will be accessible at www.guessinc.com via the "Investor's Info" link. The webcast will be archived on the website for 30 days.

Guess?, Inc. designs, markets, distributes and licenses a lifestyle
collection of contemporary apparel, accessories and related consumer products. At September 30,2006 the Company operated 330 retail stores in the United States and Canada. The Company also distributes its products through better department and specialty stores around the world. For more information about the Company, please visit www.guessinc.com.

Except for historical information contained herein, certain matters discussed in this press release, including statements concerning the company's future prospects and guidance for 2007, are forward-looking statements that are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are only expectations, and involve known and unknown risks and uncertainties, which may cause actual results in future periods to differ materially from what is currently anticipated. Factors which may cause actual results in future periods to differ materially from current expectations include our ability to, among other things, anticipate consumer preferences, effectively operate our retail stores, effectively manage inventories, successfully execute our strategies, including our supply chain and international growth strategies, and domestic and international general economic conditions and consumer confidence. In addition to these factors, the economic and other factors identified in the Company's most recent annual report on Form $10-K$ and other filings with the Securities and Exchange Commission, including but not limited to the risk factors discussed therein, could cause actual results to differ materially from current expectations.

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Contacts: Carlos Alberini
President & Chief Operating Officer
(213) 765-3582
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Dennis R. Secor
SVP \& Chief Financial Officer
(213) 765-3289
Joseph Teklits
Integrated Corporate Relations
(203) 682-8258

GUESS?, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(dollars in thousands, except per share data)

|  | three months ended |  |  |  |  |  | NINE MONTHS ENDED |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { September } 30 \text {, } \\ & 2006 \end{aligned}$ |  |  | $\begin{aligned} & \text { October 1, } \\ & 2005 \end{aligned}$ |  |  | $\begin{aligned} & \text { September } 30, \\ & 2006 \end{aligned}$ |  |  | $\begin{aligned} & \text { October 1, } \\ & 2005 \end{aligned}$ |  |  |
|  |  | \$ | \% |  | \$ | \% |  | \$ | $\%$ |  | \$ | \% |
| Net revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Product sales | \$ | 332,304 | 95.3\% | \$ | 251,695 | 94.8\% | \$ | 794,848 | 94.8\% | \$ | 624,802 | 94.7\% |
| Net royalties |  | 16,444 | 4.7\% |  | 13,905 | 5.2\% |  | 43,915 | 5.2\% |  | 34,641 | 5.3\% |
|  |  | 348,748 | 100.0\% |  | 265,600 | 100.0\% |  | 838,763 | 100.0\% |  | 659,443 | 100.0\% |
| Cost of product sales |  | 184,917 | 53.0\% |  | 151,162 | 56.9\% |  | 478,847 | 57.1\% |  | 396,304 | 60.1 \% |
| Gross profit |  | 163,831 | 47.0\% |  | 114,438 | 43.1\% |  | 359,916 | 42.98 |  | 263,139 | 39.9\% |
| Selling, general and |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings from operations |  | 74,046 | 21.2\% |  | 35,472 | 13.4\% |  | 121,913 | 14.5\% |  | 58,387 | 8.9\% |
| Other (income) expense: |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest expense |  | 1,498 | $0.4 \%$ |  | 1,608 | $0.6 \%$ |  | 4,769 | 0.6\% |  | 4,872 | 0.8\% |
| Interest income |  | $(1,686)$ | (0.5) \% |  | (608) | (0.2) \% |  | $(4,307)$ | $(0.6) \%$ |  | $(1,503)$ | (0.2) ${ }^{\circ}$ |
| Other, net |  | $(1,415)$ | $(0.4) \%$ |  |  | --- |  | $(2,587)$ | $(0.3) \%$ |  |  |  |
| Earnings before income taxes and $\begin{array}{lllllllllllllll}\text { minority interest } & 75,649 & 21.7 \% & 34,472 & 13.0 \% & 124,038 & 14.8 \% & 55,018 & 8.3 \%\end{array}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Income taxes |  | 27,312 | 7.8\% |  | 13,788 | 5.2\% |  | 46,571 | 5.6\% |  | 22,007 | 3.3\% |
| Minority interest |  | (18) | (0.0) \% |  | - | 5 |  | (18) | (0.0) \% |  | , | --- |
| Net earnings | \$ | 48,355 | 13.9\% | \$ | 20,684 | 7.8\% | \$ | 77,485 | 9.2\% | \$ | 33,011 | 5.0\% |
| Net earnings per share: |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic | \$ | 1.07 |  | \$ | 0.47 |  | \$ | 1.71 |  | \$ | 0.75 |  |
| Diluted | \$ | 1.05 |  | \$ | 0.46 |  | \$ | 1.69 |  | \$ | 0.74 |  |
| Weighted number of shares outstanding: |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic |  | 45,394 |  |  | 44,409 |  |  | 45,201 |  |  | 44,282 |  |


| GUESS?, INC. AND SUBSIDIARIES CONSOLIDATED SEGMENT DATA <br> (in thousands) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | THREE MONTHS ENDED |  |  |  |  |  | NINE MONTHS ENDED |  |  |  |  |
|  |  |  | $\begin{aligned} & \text { nber } 30 \text {, } \\ & 06 \end{aligned}$ |  | $\begin{gathered} \text { ctober 1, } \\ 2005 \end{gathered}$ | $\begin{aligned} & \text { \% } \\ & \text { chg } \end{aligned}$ |  | $\begin{aligned} & \text { oer } 30 \text {, } \\ & \text { po6 } \end{aligned}$ |  | $\begin{aligned} & \text { oober 1, } \\ & 2005 \end{aligned}$ | $\begin{gathered} \% \\ \text { chg } \end{gathered}$ |
| Net revenue: |  |  |  |  |  |  |  |  |  |  |  |
| Retail operations | \$ | \$ | 178,119 | \$ | 156,332 | 14\% | \$ | 481,025 | \$ | 405,735 | 19\% |
| Wholesale operations |  |  | 42,666 |  | 30,955 | 38\% |  | 104,290 |  | 88,101 | 18\% |
| European operations |  |  | $111,519$ |  | 64,408 | 73\% |  | $209,533$ |  | 130,966 | 60\% |
| Licensing operations |  |  | 16,444 |  | 13,905 | 18\% |  | 43,915 |  | 34,641 | 27\% |
|  | \$ | \$ | 348,748 | \$ | 265,600 | 31\% | \$ | 838,763 | \$ | 659,443 | 27\% |
| Earnings (loss) from operations: |  |  |  |  |  |  |  |  |  |  |  |
| Retail operations | \$ | \$ | 26,003 | \$ | 18,777 |  | \$ | 49,112 | \$ | 28,826 | 70\% |
| Wholesale operations |  |  | 8,529 |  | $1,776$ | $380 \%$ |  | 14,459 |  | $4,182$ | 246\% |
| European operations |  |  | 40,381 |  | 16,911 | 139\% |  | 59,234 |  | 27,911 | 112\% |
| Licensing operations |  |  | $13,116$ |  | 7,861 | 67\% |  | 37,441 |  | 24,911 | 50\% |
| Corporate overhead |  |  | $(13,983)$ |  | $(9,853)$ | 42\% |  | $(38,333)$ |  | $(27,443)$ | 40\% |
|  | \$ | \$ | 74,046 | \$ | 35,472 | 109\% | \$ | 121,913 | \$ | 58,387 | 109\% |
| Operating margins: |  |  |  |  |  |  |  |  |  |  |  |
| Retail operations |  |  | 14.6\% |  | 12.0\% |  |  | 10.2\% |  | 7.1\% |  |
| Wholesale operations |  |  | 20.0\% |  | 5.7\% |  |  | 13.9\% |  | 4.7\% |  |
| European operations |  |  | 36.2\% |  | 26.3\% |  |  | 28.3\% |  | 21.3\% |  |
| Licensing operations |  |  | 79.8\% |  | 56.5\% |  |  | 85.3\% |  | 71.9\% |  |
| Total Company |  |  | 21.2\% |  | 13.4\% |  |  | 14.5\% |  | 8.9\% |  |

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Guess?, Inc. and Subsidiaries
Selected Condensed Consolidated Balance Sheet Data
    (in thousands)
```

| ASSETS | $\begin{gathered} \text { September } 30, \\ 2006 \end{gathered}$ |  | $\begin{aligned} & \text { December } 31, \\ & 2005 \end{aligned}$ |  | $\begin{gathered} \text { October } 1, \\ 2005 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 153,743 | \$ | 171,549 | \$ | 138,891 |
| Restricted cash |  | 35,280 |  | -- |  | -- |
| Receivables, net |  | 172,561 |  | 81,762 |  | 103,806 |
| Inventories, net |  | 139,690 |  | 122,037 |  | 126,387 |
| Other current assets |  | 39,578 |  | 32,670 |  | 28,446 |
| Property and equipment, net |  | 159,817 |  | 144,007 |  | 126,905 |
| Other assets |  | 108,148 |  | 81,349 |  | 61,576 |
| Total Assets | \$ | 808,817 | \$ | 633,374 | \$ | 586,011 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |  |  |
| Current installments of notes payable, long-term debt and capital lease | \$ | 44,873 | \$ | 35,051 | \$ | 38,164 |
| Other current liabilities |  | 245,929 |  | 182,175 |  | 172,566 |
| ```Notes payable, long-term debt and capital lease, excluding current installments 41,736 53,199``` |  |  |  |  |  |  |
| Other long-term liabilities |  | 88,045 |  | 74,656 |  | 75,807 |
| Minority interest |  | 472 |  | -- |  | -- |
| Stockholders' equity |  | 387,762 |  | 288,293 |  | 254,447 |
| Total Liabilities and Stockholders' Equity | \$ | 808,817 | \$ | 633,374 | \$ | 586,011 |

Condensed Consolidated Cash Flow Data (in thousands)

|  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September } 30, \\ 2006 \end{gathered}$ |  | $\begin{gathered} \text { October 1, } \\ 2005 \end{gathered}$ |  |
| Net cash provided by operating activities | \$ | 55,134 | \$ | 92,390 |
| Net cash used in investing activities |  | $(44,349)$ |  | $(54,902)$ |
| Net cash used in financing activities |  | $(29,519)$ |  | $(4,518)$ |
| Effect of exchange rates on cash |  | 928 |  | (82) |
| Net increase in cash and cash equivalents |  | $(17,806)$ |  | 32,888 |
| Cash and cash equivalents at the beginning of the year |  | 171,549 |  | 106,003 |
| Cash and cash equivalents at the end of the period | \$ | 153,743 | \$ | 138,891 |
| Supplemental information: |  |  |  |  |
| Depreciation and amortization | \$ | 27,408 | \$ | 25,719 |
| Rent |  | 62,184 |  | 53,349 |

Guess?, Inc. and Subsidiaries
Retail Store Data
U.S. and Canada

| $\begin{gathered} \text { September } 30, \\ 2006 \end{gathered}$ | $\begin{gathered} \text { October 1, } \\ 2005 \end{gathered}$ |
| :---: | :---: |
| 315 | 287 |
| 25 | 27 |
| (10) | (9) |
| 330 | 305 |
| 1,602,000 | 1,521,000 |

```
SOURCE Guess?, Inc.
    -0- 11/01/2006
    /CONTACT: Carlos Alberini, President & Chief Operating Officer,
+1-213-765-3582, or Dennis R. Secor, SVP & Chief Financial Officer,
+1-213-765-3289, both of Guess?, Inc.; or Joseph Teklits of Integrated
Corporate Relations, +1-203-682-8258, for Guess?, Inc./
    /Web site: http://www.guessinc.com /
    (GES)
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