
UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): November 1, 2006

GUESS?, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation)

1-11893

95-3679695

(Commission File Number)

(IRS Employer Identification No.)

1444 S. Alameda Street Los Angeles, California 90021 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (213) 765-3100

Not applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- [] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- [] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
-] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- [] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

Guess?, Inc. issued a press release on November 1, 2006. The press release announced its financial results for the quarter ended September 30, 2006. The press release is attached hereto as Exhibit 99.1.

The information in this Form 8-K is being furnished under Item 2.02 and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), or otherwise subject to the liabilities of such section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

(d) EXHIBITS.

The following exhibit is furnished herewith:

99.1 Press Release of Guess?, Inc. dated November 1, 2006 (financial results for the quarter ended September 30, 2006)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, Guess?, Inc. has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: November 1, 2006 GUESS?, INC.

By: /s/ Maurice Marciano

Maurice Marciano Co-Chairman of the Board, Co-Chief Executive Officer and Director

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EXHIBIT INDEX

EXHIBIT NO. DESCRIPTION

99.1 Press Release of Guess?, Inc. dated November 1, 2006 (financial results for the quarter ended September 30, 2006)

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GUESS?, INC. REPORTS RECORD THIRD QUARTER 2006 REVENUES AND EARNINGS

THIRD QUARTER EPS INCREASED BY 128%, TO \$1.05 VERSUS \$0.46 LAST YEAR

OCTOBER 2006 COMP SALES UP 11.8%

COMPANY ISSUED EPS GUIDANCE RANGE FOR 2007 OF \$2.75 TO \$2.85

Third Quarter Highlights

- Revenues increased by 31% to \$348.7 million
- Gross margin increased by 390 basis points and SG&A expense rate decreased by 390 basis points
- Operating margin improved 780 basis points to 21.2%
- Net earnings grew 134% to \$48.4 million

Nine-Month Highlights

- Revenues grew 27% to \$838.8 million
- Gross margin increased by 300 basis points and SG&A expense rate decreased by 260 basis points
- Operating margin improved 560 basis points to 14.5%
- Net earnings increased 135% to \$77.5 million

LOS ANGELES, Nov. 1 /PRNewswire-FirstCall/ -- Guess?, Inc. (NYSE: GES) today reported financial results for the third quarter ended September 30, 2006.

Third Quarter Results

For the third quarter of 2006, the Company reported record net earnings of \$48.4 million, an increase of 133.8% compared to net earnings of \$20.7 million for the quarter ended October 1, 2005. Diluted earnings per share increased 128.3% to \$1.05 per share in the current quarter versus \$0.46 per share in the third quarter of last year.

Paul Marciano, Co-Chairman and Co-CEO, commented, "We are very pleased with our outstanding financial performance in the third quarter. Our results represent record-setting levels of revenues, operating margin, net earnings and earnings per share, compared to any quarter in the Company's history. Our revenues and earnings came in stronger than our expectations across all businesses and geographic regions of the world. Our operating results show the power and the potential of our business model with each of our businesses achieving significant growth and margin expansion in the quarter. As a result, the Company's operating margin expanded by 780 basis points -- a great achievement."

Mr. Marciano stated, "Starting with North America, we had a very strong quarter. Our retail business delivered top line growth of 14% and increased operating earnings by 38%. The wholesale segment increased revenues by 38% and increased operating earnings nearly fivefold."

Mr. Marciano concluded, "Our results demonstrate that our business model today is a unique one, more balanced and diversified. Europe had a remarkable third quarter and was the largest contributor to our results, generating nearly a third of our revenues and more than half of our operating profit. We see even greater opportunity in that region as we expand into northern and eastern Europe. As our European business continues to gain traction and momentum, we are now focusing on new opportunities, such as Asia."

Total net revenue for the third quarter of 2006 increased 31.3% to \$348.7 million from \$265.6 million in the third quarter of 2005. The Company's retail stores in the U.S. and Canada generated revenue of \$178.1 million in the third quarter of 2006, a 13.9% increase from \$156.3 million, as reported in the prior-year period. Comparable store sales increased 8.6% during the third

quarter of 2006 versus the prior-year period. Net revenue from the Company's wholesale segment increased 37.8% to \$42.7 million in the third quarter of 2006, from \$31.0 million in the prior-year period. Net revenue from the Company's European operations segment increased 73.1% to \$111.5 million in the third quarter of 2006, compared to \$64.4 million in the prior-year period. Licensing segment net revenue increased 18.3% to \$16.4 million in the third quarter of 2006, from \$13.9 million in the prior-year period. The Company operated 330 retail stores in the U.S. and Canada at the end of the third quarter 2006 versus 305 stores a year earlier.

Operating earnings for the third quarter of 2006 increased 108.7% to \$74.0 million from \$35.5 million in the third quarter of 2005. Operating margin in the third quarter improved 780 basis points to 21.2%, compared to the prior year's quarter. This margin expansion was driven by a gross margin increase of 390 basis points to 47.0%, and an SG&A expense rate reduction of 390 basis points to 25.8% in the period.

Nine-Month Results

For the nine months ended September 30, 2006, the Company reported net earnings of \$77.5 million, an increase of 134.7% compared to net earnings of \$33.0 million for the nine months ended October 1, 2005. Diluted earnings per share increased 128.4% to \$1.69 per share in the first nine months of 2006 versus \$0.74 per share in the comparable period last year. The nine months ended September 30, 2006 had 273 days compared to 274 days in the nine months ended October 1, 2005.

Total net revenue increased 27.2% to \$838.8 million in the 2006 nine-month period from \$659.4 million in the prior-year period. The Company's retail stores in the U.S. and Canada generated revenue of \$481.0 million for the first nine months of 2006, an increase of 18.6% from \$405.7 million in the prior-year period. Comparable store sales increased 13.0% during the first nine months of 2006. Net revenue from the Company's wholesale segment in the first nine months of 2006 increased 18.4% to \$104.3 million from \$88.1 million in the first nine months of 2005. Net revenue from the Company's European operations segment increased 60.0% to \$209.5 million in the first nine months of 2006, compared to \$131.0 million in the prior-year period. Licensing segment net revenue was \$43.9 million in the first nine months of 2006, a 26.8% increase from \$34.6 million for the prior-year period.

Operating earnings for the first nine months of 2006 increased 108.8% to \$121.9 million from \$58.4 million in the first nine months of 2005. Operating margin for the first nine months of 2006 improved by 560 basis points to 14.5%. This margin expansion was driven by a gross margin increase of 300 basis points to 42.9% and a decrease in SG&A of 260 basis points to 28.4% in the period.

October 2006 Retail Sales

The Company also reported retail sales for its stores in the U.S. and Canada for fiscal October 2006. Total October retail sales for the month ended October 28, 2006 were \$53.5 million, an increase of 17.6% from sales of \$45.5 million for the month ended October 29, 2005. Comparable store sales for October 2006 increased 11.8%, which follows an increase of 12.3% for the October 2005 period.

Outlook for 2007

The Company has reinstated issuing earnings guidance. For the 2007 fiscal year, the Company's expectations are as follows:

- Consolidated net revenues are expected to range from \$1.30 billion to \$1.35 billion.
- Operating margin is expected to be in the mid-teens.
- Diluted earnings per share are expected to be in the range of \$2.75 to \$2.85.

The Company will hold a conference call at 4:30 pm (ET) on November 1, 2006 to discuss the news announced in this press release. A live webcast of the conference call will be accessible at www.guessinc.com via the "Investor's Info" link. The webcast will be archived on the website for 30 days.

collection of contemporary apparel, accessories and related consumer products. At September 30, 2006 the Company operated 330 retail stores in the United States and Canada. The Company also distributes its products through better department and specialty stores around the world. For more information about the Company, please visit www.guessinc.com.

Except for historical information contained herein, certain matters discussed in this press release, including statements concerning the Company's future prospects and guidance for 2007, are forward-looking statements that are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are only expectations, and involve known and unknown risks and uncertainties, which may cause actual results in future periods to differ materially from what is currently anticipated. Factors which may cause actual results in future periods to differ materially from current expectations include our ability to, among other things, anticipate consumer preferences, effectively operate our retail stores, effectively manage inventories, successfully execute our strategies, including our supply chain and international growth strategies, and domestic and international general economic conditions and consumer confidence. In addition to these factors, the economic and other factors identified in the Company's most recent annual report on Form 10-K and other filings with the Securities and Exchange Commission, including but not limited to the risk factors discussed therein, could cause actual results to differ materially from current expectations.

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GUESS?, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(dollars in thousands, except per share data)

NINE MONTHS ENDED

THREE MONTHS ENDED

		IRREE MONI			NINE MONIES ENDED					
	September 30, 2006		October 1, 2005		Septembe	r 30,				
		op o	\$	96	\$	96	\$ 	ş		
Net revenue										
Product sales Net royalties	\$ 332,304 16,444							94.7% 5.3%		
		100.0%			838,763			100.0%		
Cost of product sales	184,917				478,847			60.1%		
Gross profit					359,916		263,139	39.9%		
Selling, general and administrative expenses					238,003					
Earnings from operations	74,046						58,387			
Other (income) expense: Interest expense Interest income Other, net	(1,415)	(0.4)%			4,769 (4,307) (2,587)	(0.3)%				
Earnings before income taxes and minority interest Income taxes Minority interest	75,649 27,312 (18)	21.7% 7.8% (0.0)%	34,472 13,788	13.0% 5.2%	124,038 46,571 (18)	14.8% 5.6% (0.0)%	55,018 22,007	8.3% 3.3%		
Net earnings	\$ 48,355	13.9%	\$ 20,684	7.8%	\$ 77,485	9.2%	\$ 33,011	5.0%		
Net earnings per share:										
Basic	\$ 1.07		\$ 0.47		\$ 1.71		\$ 0.75			
Diluted	\$ 1.05		\$ 0.46		\$ 1.69		\$ 0.74			
Weighted number of shares outstanding:										
Basic	45,394		44,409		45,201		44,282			

Diluted 46,103 45,162 45,956 44,817

GUESS?, INC. AND SUBSIDIARIES CONSOLIDATED SEGMENT DATA (in thousands)

	THREE MONTHS ENDED				NINE MONTHS ENDED					
	Sep	tember 30,	Oc	tober 1,	8	Sept	2006	00	tober 1,	%
Net revenue:										
Retail operations	\$	178,119	\$	156,332	14%	\$	481,025	\$	405,735	19%
Wholesale operations		42,666		30,955			104,290			
European operations		111,519		. ,			209,533			
Licensing operations		16,444		13,905			43,915		34,641	27%
		348,748		265,600			838,763		659,443	27%
Earnings (loss) from operations:										
Retail operations										
Wholesale operations		8,529							4,182	
European operations				16,911					27,911	
Licensing operations										
Corporate overhead		(13,983)			42%		(38,333)		(27,443)	40%
		74,046					121,913		58,387	109%
Operating margins:										
Retail operations		14.6%		12.0%			10.2%		7.1%	
Wholesale operations		20.0%		5.7%			13.9%		4.7%	
European operations		36.2%		26.3%			28.3%		21.3%	
Licensing operations		79.8%		56.5%			85.3%		71.9%	
Total Company		21.2%		13.4%			14.5%		8.9%	

Guess?, Inc. and Subsidiaries Selected Condensed Consolidated Balance Sheet Data (in thousands)

	September 30, 2006		December 31, 2005		October 1, 2005	
ASSETS Cash and cash equivalents Restricted cash	\$	153,743 35,280				
Receivables, net Inventories, net Other current assets Property and equipment, net		172,561 139,690 39,578 159,817		81,762 122,037 32,670 144,007		103,806 126,387 28,446 126,905
Other assets Total Assets	\$	108,148 808,817		81,349 633,374		61,576 586,011
LIABILITIES AND STOCKHOLDERS' EQUITY Current installments of notes payable, long-term debt and capital lease	\$	44,873	\$	35,051	\$	38,164
Other current liabilities Notes payable, long-term debt and capital lease, excluding current		245,929		182,175		172,566
installments Other long-term liabilities Minority interest Stockholders' equity		41,736 88,045 472 387,762		53,199 74,656 288,293		45,027 75,807 254,447
Total Liabilities and Stockholders' Equity	\$	808,817	\$	633,374	\$	586,011

Condensed Consolidated Cash Flow Data (in thousands)

	Nine Months Ended				
	-	ember 30, 2006		ctober 1, 2005	
Net cash provided by operating activities Net cash used in investing activities Net cash used in financing activities	\$	55,134 (44,349) (29,519)		92,390 (54,902) (4,518)	
Effect of exchange rates on cash Net increase in cash and cash equivalents Cash and cash equivalents at the beginning of		928 (17,806)		(82) 32,888	
the year		171 , 549		106,003	
Cash and cash equivalents at the end of the period	\$	153,743	\$	138,891	
Supplemental information: Depreciation and amortization Rent	\$	27,408 62,184	\$	25,719 53,349	

Guess?, Inc. and Subsidiaries Retail Store Data U.S. and Canada

	Nine Months Ended				
	September 30 2006	0,	October 1, 2005		
Number of stores at the beginning of the year Store openings Store closures Number of stores at the end of the period	(15 25 10) 30	287 27 (9 305		
Total store square footage at the end of the period	1,602,00	00	1,521,000		

SOURCE Guess?, Inc.

-0- 11/01/2006

/CONTACT: Carlos Alberini, President & Chief Operating Officer, +1-213-765-3582, or Dennis R. Secor, SVP & Chief Financial Officer, +1-213-765-3289, both of Guess?, Inc.; or Joseph Teklits of Integrated Corporate Relations, +1-203-682-8258, for Guess?, Inc./ /Web site: http://www.guessinc.com / (GES)