# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

### FORM 8-K

#### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): June 4, 2009

## **GUESS?**, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation)

**1-11893** (Commission File Number) 95-3679695 (IRS Employer Identification No.)

1444 S. Alameda Street Los Angeles, California 90021 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (213) 765-3100

Not applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

Guess?, Inc. (the "Company") issued a press release on June 4, 2009 announcing its financial results for the quarter ended May 2, 2009. A copy of the press release is being furnished as Exhibit 99.1 attached hereto.

The information in this Item 2.02 of Form 8-K is being furnished hereby and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), or otherwise subject to the liabilities of such section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### Item 9.01. Financial Statements and Exhibits.

#### (d) Exhibits.

99.1 Press Release of Guess?, Inc. dated June 4, 2009 (financial results for the quarter ended May 2, 2009)

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#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, Guess?, Inc. has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: June 4, 2009

GUESS?, INC.

By: /s/ Carlos Alberini

Carlos Alberini President and Chief Operating Officer

#### EXHIBIT INDEX

# Exhibit No.Description99.1Press Release of Guess?, Inc. dated June 4, 2009 (financial results for the quarter ended May 2, 2009)



# **NEWS RELEASE**

For Immediate Release

#### **GUESS?, INC. REPORTS FIRST QUARTER FISCAL YEAR 2010 RESULTS**

Q1 EPS Reached \$0.35 Compared to \$0.50 Last Year

Provides Q2 EPS Guidance in the Range of \$0.42 to \$0.45

#### First Quarter Fiscal 2010 Highlights

- Global revenues reached \$441 million, flat in constant dollars and down 10% in US dollars compared to last year.
- Operating income reached \$48 million, down 37% compared to last year.
- Cash position increased \$52 million from last year. Balance sheet remains strong.

LOS ANGELES, June 4, 2009 – Guess?, Inc. (NYSE: GES) today reported financial results for the first quarter of its 2010 fiscal year, which ended May 2, 2009.

#### First Quarter Fiscal 2010 Results

For the first quarter of fiscal 2010, the Company reported net earnings of 32.5 million, a decrease of 31.9% compared to net earnings of 47.8 million for the first quarter of fiscal 2009. Diluted earnings per share decreased 30.0% to 0.35 in the current quarter, compared to 0.50 in the prior-year quarter. The Company has reduced the current and prior year quarter's reported diluted earnings per share by 0.01 to reflect the impact of a new accounting pronouncement related to certain participating shares.

Paul Marciano, Chief Executive Officer, commented, "Our first quarter financial results exceeded our expectations. We managed our business effectively, reducing inventory levels and capital spending. We also aggressively cut costs, which resulted in an improved SG&A rate, even with lower sales. As a result, we generated solid operating cash flows, further strengthening our capital structure."

Mr. Marciano continued, "We expect the challenging economic conditions to persist for some time. However, we believe that the strength of our product lines and our diversified business model position us well in this environment. We remain committed to our international expansion strategy, and continue to see opportunities in Europe and Asia where our brand is well known but underpenetrated. We will continue to run the business prudently and build the capabilities and infrastructure to support our growth objectives in the future. Through these efforts, we expect to emerge in an even stronger position when conditions ultimately improve."

Total net revenue for the first quarter of fiscal 2010 decreased 9.8% to \$441.2 million from \$489.2 million in the prior-year quarter. In constant dollars, total net revenue was essentially flat. The Company's retail stores in North America generated revenue of \$207.6 million in the first quarter of fiscal 2010, a 2.0% decrease from \$211.9 million in the same period a year ago. Comparable store sales decreased 6.0% in local currency and 10.0% in US dollars for the first quarter of fiscal 2010, compared to the same period a year ago. The Company operated 429 retail stores in the U.S. and Canada at the end of the first quarter of fiscal 2010 versus 391 stores a year earlier.

Net revenue from the Company's wholesale segment, which includes the Company's Asian operations, decreased 12.3% to \$65.9 million in the first quarter of fiscal 2010, from \$75.1 million in the prior-year period.

Net revenue from the Company's European segment decreased 18.5% to \$145.7 million in the first quarter of fiscal 2010, compared to \$178.7 million in the prior-year period.

Licensing segment net revenue decreased 6.0% to \$22.1 million in the first quarter of fiscal 2010, from \$23.5 million in the prior-year period.

Operating earnings for the first quarter of fiscal 2010 decreased 36.7% to \$48.0 million from \$75.9 million in the prior-year period. Operating margin in the first quarter decreased 460 basis points to 10.9%, compared to the prior-year's quarter. This margin contraction was due to lower European product margins, partially attributable to the impact of the stronger US dollar, lower product margins in North America and occupancy deleverage due to the negative comparable store sales, partially offset by SG&A leverage resulting from strong expense management.

The Company's effective tax rate declined to 33.0% for the first quarter of fiscal 2010, from 36.0% for the first quarter of the prior year.

#### Share Repurchase

During the first quarter of fiscal 2010, the Company repurchased approximately 400,000 shares of its common stock at an average purchase price of \$13.00, totaling \$5.3 million. As of May 2, 2009, the Company had remaining approval under its existing repurchase program to purchase \$134.2 million of its common stock.

#### <u>Outlook</u>

The Company's expectations for the second quarter of fiscal 2010 ending August 1, 2009, are as follows:

- Consolidated net revenues are expected to range from \$465 million to \$485 million.
- Operating margin is expected to be around 14%.
- Diluted earnings per share are expected to be in the range of \$0.42 to \$0.45.

The continued volatility in the global economy presents a substantial challenge to forecasting future consumer behavior and future financial results. Due to its limited visibility, the Company is not providing specific revenue, operating margin or diluted earnings per share guidance for the full fiscal year 2010.

#### **Dividend**

The Company also announced today that its Board of Directors has approved a quarterly cash dividend of \$0.10 per share on the Company's common stock. The dividend will be payable on July 2, 2009 to shareholders of record at the close of business on June 17, 2009.

The Company will hold a conference call at 4:30 pm (ET) on June 4, 2009 to discuss the news announced in this press release. A live webcast of the conference call will be accessible at <u>www.guessinc.com</u> via the "Investor's Info" link. The webcast will be archived on the website for 30 days.

Guess?, Inc. designs, markets, distributes and licenses a lifestyle collection of contemporary apparel, denim, handbags, watches, footwear and other related consumer products. As of May 2, 2009, the Company operated 429 retail stores in the United States and Canada and 706 retail stores outside of North America, of which 103 were directly owned. The Company also distributes its products through better department and specialty stores around the world. For more information about the Company, please visit www.guessinc.com.

Except for historical information contained herein, certain matters discussed in this press release, including statements concerning the Company's future prospects and guidance for the second quarter of fiscal 2010 are forward-looking statements that are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are only expectations, and involve known and unknown risks and uncertainties, which may cause actual results in future periods to differ materially from what is currently anticipated. Factors which may cause actual results in future periods to differ materially from what is currently anticipated. Factors which may cause actual results in future periods to a reduction in consumer confidence and discretionary consumer spending; our ability to, among other things, anticipate consumer preferences, effectively operate our various retail concepts, effectively manage inventories and successfully execute our strategies, including our supply chain and international growth strategies; and risks associated with changes in economic, political, social and other risks identified in the Company's most recent annual report on Form 10-K and other filings with the Securities and Exchange Commission, including but not limited to the risk factors discussed therein, could cause actual results to differ materially from current expectations.

Contact: Guess?, Inc. Investor Relations (213) 765-5578

Source: Guess?, Inc.

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#### Guess?, Inc. and Subsidiaries Condensed Consolidated Statements of Income (dollars in thousands, except per share data)

	Three Months Ended					
		May 2, 2009		May 3, 2008		
		\$	%	\$	%	
Net revenue						
Product sales	\$	419,127	95.0% \$	465,735	95.2%	
Net royalties		22,074	5.0%	23,485	4.8%	
		441,201	100.0%	489,220	100.0%	
Cost of product sales		263,698	59.8%	267,981	<u>54.8</u> %	
Gross profit		177,503	40.2%	221,239	45.2%	
Selling, general and administrative expenses		129,469	29.3%	145,314	<u>29.7</u> %	
Earnings from operations		48,034	10.9%	75,925	15.5%	
Other (income) expense:						
Interest expense		606	0.1%	1,025	0.2%	
Interest income		(737)	(0.2%)	(1,533)	(0.3%	
Other, net		(1,266)	(0.2%)	908	0.2%	
Earnings before income taxes		49,431	11.2%	75,525	15.4%	
Income taxes		16,312	3.7%	27,189	5.5%	
Net earnings		33,119	7.5%	48,336	9.9%	
Net earnings attributable to noncontrolling interests in subsidiaries		577	0.1%	535	0.1%	
Net earnings attributable to Guess?, Inc.	\$	32,542	7.4% \$	47,801	9.8%	
Earnings per common share attributable to common stockholders:						
Basic (1)	\$	0.35	\$	0.51		
Diluted (1)	\$	0.35	\$	0.50		
Weighted average common shares outstanding attributable to common sto	ckholders:					
Basic		90,631		92,950		
Diluted (1)		91,158		93,806		

(1) The company adopted a new accounting pronouncement in the first quarter of fiscal 2010 that requires the company to exclude certain earnings and shares related to participating securities from the computation of earnings per common share. The net earnings attributable to participating securities were approximately \$532 and \$766 in the first quarter of fiscal 2010 and fiscal 2009, respectively, and the amount of participating shares for the same periods were 237 and 233, respectively. The effect of the new accounting pronouncement on diluted earnings per common share is to reduce both the current quarter and the prior year quarter by approximately \$0.01 per share. The prior year's earnings per share has been adjusted to reflect the change.

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#### Guess?, Inc. and Subsidiaries Consolidated Segment Data (dollars in thousands)

			Three Months Ended			
			May 2, 2009		May 3, 2008	% chg
Net revenue:						
Retail operations		\$	207,560	\$	211,937	-2%
Wholesale operations			65,869		75,134	-12%
European operations			145,698		178,664	-18%
Licensing operations			22,074	_	23,485	-6%
		\$	441,201	\$	489,220	-10%
Earnings (loss) from operations:						
Retail operations		\$	18,007	\$	22,844	-21%
Wholesale operations		ψ	7,422	ψ	12,554	-41%
European operations			23,139		39,961	-42%
Licensing operations			19,015		20,247	-6%
Corporate overhead			(19,549)		(19,681)	-1%
		\$	48,034	\$	75,925	-37%
Operating margins:						
Retail operations			8.7%	)	10.8%	
Wholesale operations			11.3%	)	16.7%	
European operations			15.9%	)	22.4%	
Licensing operations			86.1%	)	86.2%	
Total Company			10.9%	)	15.5%	
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#### Guess?, Inc. and Subsidiaries Selected Condensed Consolidated Balance Sheet Data (in thousands)

	 May 2, 2009	J٤	anuary 31, 2009	 May 3, 2008
ASSETS				
Cash and cash equivalents	\$ 312,630	\$	294,118	\$ 260,390
Receivables, net	277,436		262,349	315,598
Inventories	203,395		239,675	202,804
Other current assets	92,696		98,047	52,247
Property and equipment, net	235,607		221,416	237,193
Other assets	137,502		130,961	151,361
Total Assets	\$ 1,259,266	\$	1,246,566	\$ 1,219,593
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current portion of borrowings and capital lease obligations	\$ 30,645	\$	24,018	\$ 47,562
Other current liabilities	276,531		311,866	309,083
Borrowings and capital lease obligations	14,327		14,586	18,453
Other long-term liabilities	114,979		110,592	124,946
Guess?, Inc. stockholders' equity	808,720		777,032	711,074
Noncontrolling interests in subsidiaries	14,064		8,472	8,475
Total Liabilities and Stockholders' Equity	\$ 1,259,266	\$	1,246,566	\$ 1,219,593
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#### Guess?, Inc. and Subsidiaries Condensed Consolidated Cash Flow Data (in thousands)

	Three Mo	onths Ended	
	May 2, 2009	May 3, 2008	
Net cash provided by operating activities	\$ 43,067	\$ 2,505	
Net cash used in investing activities	(18,265	) (26,573)	
Net cash (used in)/provided by financing activities	(7,603	) 7,626	
Effect of exchange rates on cash	1,313	1,237	
Net increase/(decrease) in cash and cash equivalents	18,512	(15,205)	
Cash and cash equivalents at the beginning of the year	294,118	275,595	
Cash and cash equivalents at the end of the period	\$ 312,630	\$ 260,390	
Supplemental information:			
Depreciation and amortization	\$ 14,547	\$ 13,813	
Rent	41,691	37,513	
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#### Guess?, Inc. and Subsidiaries Retail Store Data U.S. and Canada

	Three Mon	ths Ended
	May 2, 2009	May 3, 2008
Number of stores at the beginning of the year	425	373
Store openings	6	19
Store closures	(2)	(1)
Number of stores at the end of the period	429	391
Total store square footage at the end of the period	1,969,000	1,817,000
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